SBI FinTech Solutions

IR Focus Monthly KPI

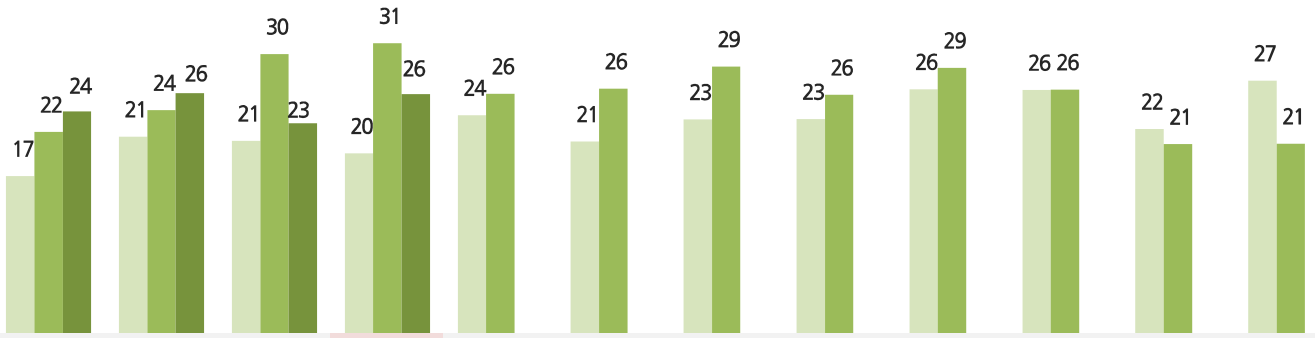
Aug. 2021

Individual money service business(International remittance service)

SBI Remit SBI Cosmoney

● Number of remittances FY19 FY20 FY21

Unit: 10 Thousand



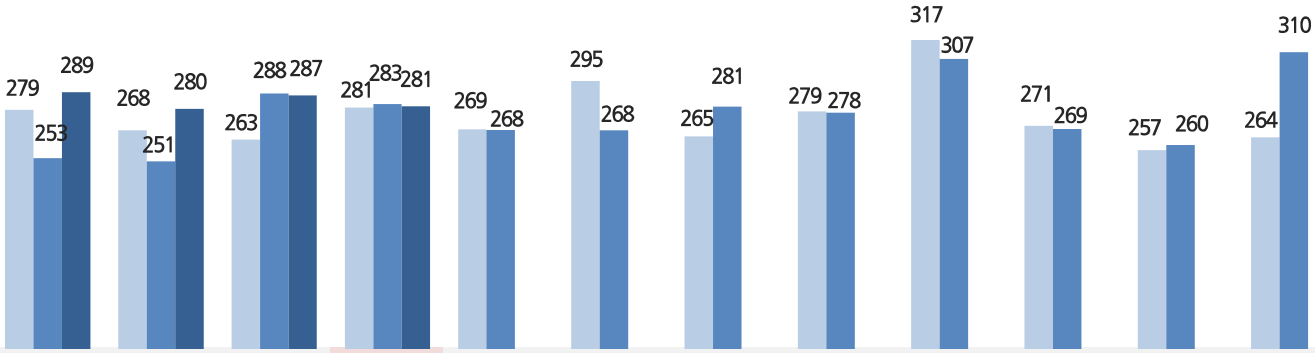
YoY	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY20	+27%	+13%	+44%	+60%	+10%	+27%	+24%	+11%	+9%	0%	-7%	-24%
FY21	+10%	+8%	-24%	-17%								

Payment service business

SBI GROUP ZEUS Payment Service AXES PAYMENT

● Payment volume FY19 FY20 FY21

Unit: JPY 100 million



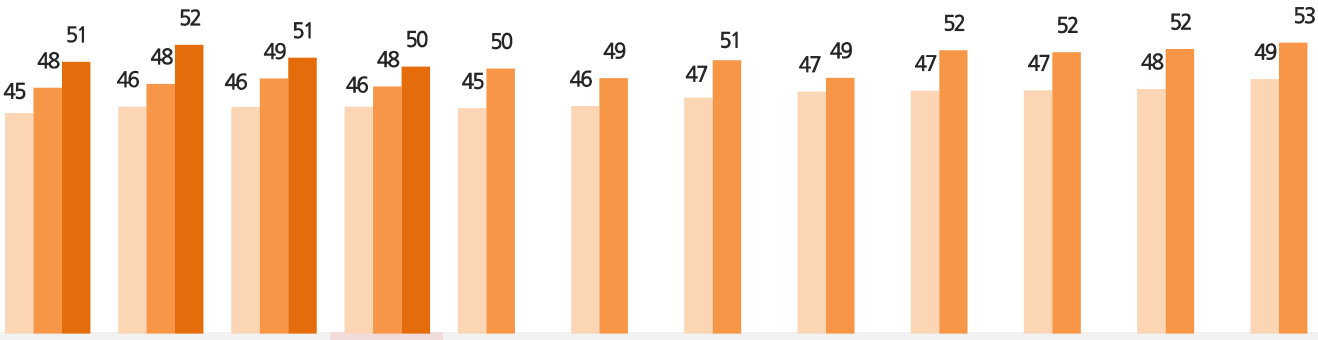
YoY	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY20	-9%	-6%	+9%	+1%	0%	-9%	+6%	0%	-3%	-1%	+1%	+17%
FY21	+14%	+11%	0%	0%								

Corporate support service business

SBI Business Solutions

● Cloud solution monthly fee FY19 FY20 FY21

Unit: JPY million



YoY	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY20	+6%	+6%	+8%	+6%	+5%	+5%	+6%	+8%	+10%	+9%	+9%	+8%
FY21	+6%	+9%	+5%	+5%								